

**JUSTIFICATION AND APPROVAL FOR OTHER THAN FULL AND OPEN  
COMPETITION (OVERSEAS CONTRACTING ACTIVITIES)**

1. I recommend that Embassy Jakarta use other than full and open competition for the acquisition of an extension of one month the 8 Mbps Dedicated Internet Access for the Embassy Annex' VPN connection to Washington, 5 Mbps Dedicated Internet Access for the Annex, and 40 Mbps MPLS for the Annex services.

The estimated cost for the one-month extension is \$16,044.60 (including 10% VAT).

2. Nature and/or description of the action being approved:  
The circuits are needed at the Annex for OpenNet and internet connection with Washington and Embassy.
3. A description of the supplies or services required to meet the agency's needs.  
8 Mbps Dedicated Internet Access for Annex' VPN connection to Washington, 5 Mbps Dedicated Internet Access and 40 Mbps MPLS for the Annex
4. An identification of the statutory authority permitting other than full and open competition. 41 USC 253(c)(1), FAR 6.302-1, Only one responsible source and no other supplies or services will satisfy agency requirements due to the network infrastructure already in place.
5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited (for sole source acquisitions; also required for unusual and compelling urgency where more than one offer will not be solicited). PT. Indosat is the vendor which already set up the network infrastructure to connect Embassy Jakarta with Washington, two remote warehouses, other Agencies in Jakarta, Surabaya, Bali, and Medan as part of the Total Solution Indonesia since 2009. The connection with the Annex is necessary due to the partial Embassy move which took place in March 2013 and will continue until the New Embassy Compound is completed in approximately 2017.
6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable. The description should include whether a FedBizOps notice was or will be publicized, as required by FAR 5.2, and if not, which exception under FAR 5.202 applies (e.g., blanket waiver provided in DOSAR 605.202-70). We did a market survey and there is one other

company that provides a similar service for a similar cost. The sole source is required to avoid major disruption in service if the existing infrastructure must be replaced.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable. The price for the VPN, DIN and MPLS connections are in line with prices the Embassy is paying for similar connections already in place.
8. A description of the market survey conducted and the results or a statement of the reasons a market survey was not conducted. The market survey concluded that there is one other company with equal service at similar prices.
9. Any other facts supporting the use of other than full and open competition. N/A.
10. A listing of sources, if any, that expressed, in writing, an interest in the acquisition. N/A.
11. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required. N/A.

#### CERTIFICATIONS

I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.

11/5/2013  
Date

  
Samuel S. Berardi  
Information Systems Officer

I certify that this submission is accurate, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

11/15/13  
Date

  
Laura A. Danylin  
Contracting Officer